

# Emerging Markets Small Cap Portfolio

First Quarter 2025

## Market Review

Within emerging market equities, we saw a divergence in the performance of large cap and small cap equities during the quarter. The broader MSCI Emerging Markets Index, which is comprised mostly of large cap constituents, generated a positive return of 2.93% in U.S. dollar terms, while the MSCI Emerging Markets Small Cap Index declined 5.49%. There were several factors behind this divergence, but the primary factors were China and India. China, which is a bigger component of the broader large cap index, outperformed, led by DeepSeek's technological advancement, which fueled a broader rally, especially around technology stocks. Stimulus measures announced by the Chinese government also helped. Indian equities, which are a bigger component of the small cap index, declined off of a very demanding valuation level (especially in small and mid-cap stocks) due to growth concerns. It is also worth noting that some of the emerging European markets, including Poland and Greece, posted strong returns supported by an improved outlook for the eurozone following Germany's fiscal policy changes and investment plans.

## Portfolio Review

The Emerging Markets Small Cap portfolio outperformed the MSCI Emerging Markets Small Cap Index in the first quarter. The portfolio's exposure to Brazil contributed strongly with our portfolio companies outperforming the Brazilian market, while the Brazilian market itself outperformed the overall MSCI Emerging Markets Small Cap Index. Our underweight exposure to Taiwan also helped, as Taiwan's technology stocks were hurt by uncertainty relating to U.S. trade tariffs. The portfolio was hurt by our underweight position in Africa and the Middle East and by an overweight in Indonesia which performed poorly in the quarter.

The biggest contributors to performance during the quarter were TOTVS and Tegma Gestao Logistica.

- TOTVS is the leading enterprise resource planning system vendor in Brazil with an approximate 50% market share among domestic small and medium-sized businesses. The shares performed well as the company reported strong results, and we believe rising inflation expectations in Brazil should lead to revenue acceleration for TOTVS.
- Tegma is logistics company based in Brazil, primarily serving the auto industry. The company continued to report good business results, and the Brazilian market and currency outperformed, also contributing to Tegma's performance.
- Other top contributors included Kanzhun, Caixa Seguridade Participacoes, and Allegro.

The biggest detractors to performance during the quarter were Computer Age Management Services and Oracle Financial Services Software.

- Computer Age Management Services is India's largest registrar and transfer agent (RTA) for mutual funds and it provides administrative services for asset managers in India. The shares underperformed during the quarter due to concerns that a decline in the Indian stock market might impact its asset-based revenue.
- Based in India, Oracle Financial Services Software is a software provider for the banking industry. Business results during the recent quarter showed a decline compared to a year ago, which was not well received by the market, and the stock underperformed along with the overall Indian market's decline.
- Other bottom contributors included PT Sarana Menara Nusantara, Kfin Technologies, and Kaspi.kz.

## Purchases and Sales

New Purchases	Complete Sales
GPS Participacoes e Empreendimentos	Douzone Bizon
Optima Bank	IndiaMART
Voltronic Power Technology	

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## Portfolio Highlights

**Style:** Small Cap  
**Index:** MSCI® Emerging Markets Small Cap Index  
**Portfolio Turnover:** 25%-35%  
**Number of Holdings:** 30-60

## Investment Philosophy

We believe that purchasing high-quality businesses with competitive protections at attractive valuations will achieve excess returns over a complete market cycle.

## Investment Objectives

- To achieve a return meaningfully above that of the MSCI® Emerging Markets Small Cap Index
- To achieve this return objective with a portfolio that exhibits lower overall risk characteristics

## Investment Management Team

Name	Research Start Date
<b>Hyung Kim</b> Portfolio Manager + Senior Research Analyst	2009
<b>Craig Thrasher, CFA</b> Portfolio Manager + Senior Research Analyst	2003
<b>David Forward</b> Research Analyst	2015
<b>Luke Longinotti, CFA</b> Governance & Sustainability Analyst	2020
<b>Sean Pompa, CFA</b> Research Analyst	2016
<b>Mitch Vogt, CFA</b> Research Analyst	2017
<b>Clarissa Ali</b> Associate Research Analyst	2023

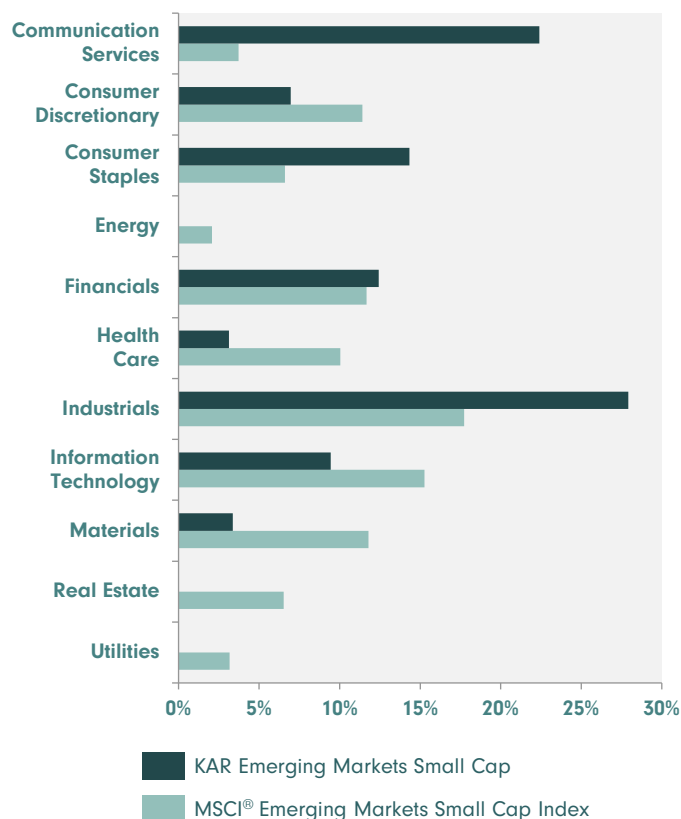
*This report is based on the assumptions and analysis made and believed to be reasonable by Advisor. However, no assurance can be given that Advisor's opinions or expectations will be correct. This report is intended for informational purposes only and should be not considered a recommendation or solicitation to purchase securities. Past performance is no guarantee of future results.*

## Investment Process: Discovering Quality

Development of KAR High-Quality Universe	Proprietary Fundamental Research	Portfolio Construction	Sell Discipline
<b>Quantitative Screens</b> <ul style="list-style-type: none"> <li>High return on capital over a full economic cycle</li> <li>Long and resilient earnings history</li> <li>High return on net operating assets</li> <li>Minimal debt</li> </ul> <b>Other Resources</b> <ul style="list-style-type: none"> <li>Research on existing portfolio holdings</li> <li>Meetings with companies</li> <li>Industry reviews</li> <li>Investment conferences</li> <li>Third-party research</li> </ul>	<b>Qualitative Analysis</b> <ul style="list-style-type: none"> <li>Evaluate sustainability of business model and assess management's ability to direct capital where it can create further control of its market</li> </ul> <b>Financial Analysis</b> <ul style="list-style-type: none"> <li>Evaluate basis for profitability, long-term growth potential, and ability to allocate capital appropriately</li> </ul> <b>Valuation Analysis</b> <ul style="list-style-type: none"> <li>Determine the current and potential value of the business</li> </ul>	<b>Position Weights</b> <ul style="list-style-type: none"> <li>Maximum initial position size is 5% (at cost)</li> <li>Maximum position size is 10% (at market)</li> </ul> <b>Sector and Geographic Tolerances</b> <ul style="list-style-type: none"> <li>Seek broad diversification, but no sector constraints</li> </ul> <b>Holding Period</b> <ul style="list-style-type: none"> <li>Typically 3-to-5 years</li> <li>Portfolio turnover is typically 25% to 35%</li> </ul> <b>Cash Levels</b> <ul style="list-style-type: none"> <li>Typically will not exceed 10% once a portfolio is fully invested; review by CIO triggered if over 10%</li> </ul>	<b>Extended Valuation</b> <b>Portfolio Upgrade</b> <b>Acquisition Activity</b> <b>Negative Company or Industry Changes</b>
Seeking Higher Quality   Seeking Stronger, More Consistent Growth   Seeking Better Value			

## Sector Diversification

As of March 31, 2025



Holdings and weightings are based on a representative portfolio. Individual Investors' holdings may differ slightly. The sector information represented above is based on GICS sector classifications. Data is obtained by FactSet Research Systems and is assumed to be reliable.

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## Portfolio Characteristics

As of March 31, 2025

	KAR Emerging Markets Small Cap	MSCI Emerging Markets Small Cap Index
<b>Quality</b>		
Return on Equity—Past 5 Years	18.3%	13.0%
Debt/EBITDA*	0.4 x	1.8 x
<b>Growth</b>		
Earnings Per Share Growth—Past 5 Years	11.6%	16.1%
Earnings Per Share Growth—Past 10 Years	12.1%	9.7%
Dividend Per Share Growth—Past 5 Years	17.6%	14.7%
Dividend Per Share Growth—Past 10 Years	13.2%	8.6%
<b>Value</b>		
P/E Ratio—Trailing 12 Months	16.2 x	19.0 x
Dividend Yield†	3.0%	2.6%
<b>Market Characteristics</b>		
\$ Weighted Average Market Cap	\$3.6 B	\$2.0 B

\*KAR utilizes the interquartile method when calculating Debt/EBITDA. The interquartile method excludes outliers from an aggregate statistic such as weighted average. The interquartile method does not assume that data from the top or bottom of the distribution are outliers—only the extreme ends are excluded—and that it can be applied consistently as a quantitative method for most fundamental characteristics. Debt/EBITDA utilizes net debt for the calculation.

†Dividend yield is a financial ratio that shows how much companies have paid out in dividends in the most recent year relative to their stock price at the end of such year. Dividend yield is being shown here as a characteristic of the stocks held in the portfolio and not to infer how the stocks have or will perform, as dividends are not the only component of the portfolio's performance. Dividends are subject to change from year-to-year, and the portfolio's dividend yield could be lower or higher in future years.

Data is obtained from BNY Mellon and is assumed to be reliable. Other principal consultant firms may use different algorithms to calculate selected statistics. Estimates are based on certain assumptions and historical information. **Past performance is no guarantee of future results.** Returns could be reduced, or losses incurred, due to currency fluctuations.

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First Quarter 2025

## Top 10 Holdings

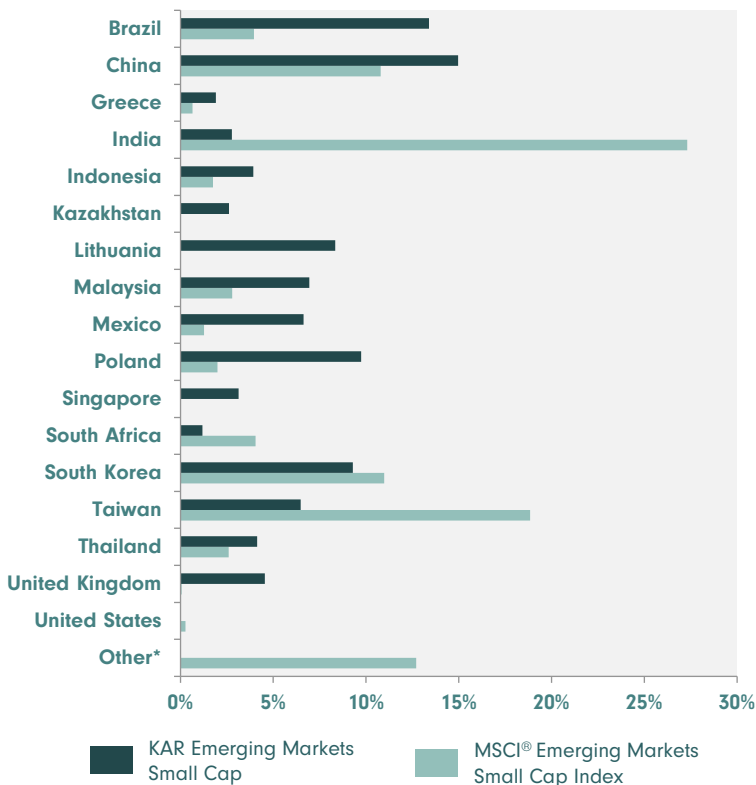
As of March 31, 2025

Company	Country	Percent of equity (%)
Baltic Classifieds	Lithuania	8.3
Grupa Pracuj	Poland	6.5
Caixa Seguridade Participacoes	Brazil	4.7
Rightmove	United Kingdom	4.5
Heineken Malaysia	Malaysia	4.3
Anhui Gujing Distillery	China	3.7
Tegma Gestao Logistica	Brazil	3.7
Haitian International	China	3.6
TOTVS	Brazil	3.6
Leeno Industrial	South Korea	3.2
<b>Total</b>		<b>46.2</b>

Holdings and weightings are based on a representative portfolio. Individual Investors' holdings may differ slightly. The sector information represented above is based on GICS sector classifications. Data is obtained by FactSet Research Systems and is assumed to be reliable. **Past performance is no guarantee of future results.**

## Country Exposure

As of March 31, 2025



## Historical Returns

	KAR Emerging Markets Small Cap (gross)	KAR Emerging Markets Small Cap (net) <sup>9</sup>	MSCI® Emerging Markets Small Cap Index
<b>Annualized Returns (%)<sup>‡</sup></b>			
As of March 31, 2025			
1 <sup>st</sup> Quarter	2.87	2.63	(5.49)
One Year	3.62	2.64	(2.00)
Three Years	5.83	4.83	1.69
Five Years	13.29	12.23	15.73
Seven Years	6.99	5.98	3.72
Ten Years	8.69	7.66	4.76
Inception <sup>†</sup>	7.81	6.80	4.64
<b>Annual Returns (%)</b>			
2024	5.51	4.52	4.79
2023	23.41	22.27	23.92
2022	(22.04)	(22.79)	(18.02)
2021	0.94	(0.01)	18.75
2020	41.31	40.01	19.29
2019	20.18	19.06	11.50
2018	(3.85)	(4.77)	(18.59)
2017	33.20	31.97	33.84
2016	18.45	17.34	2.28
2015	(16.02)	(16.83)	(6.85)
2014	2.20	1.23	1.01

\*"Other" is comprised of securities held in countries within the benchmark which are not held in our representative portfolio. The countries include Chile, Colombia, Czech Republic, Egypt, Hong Kong, Hungary, Kuwait, Malta, Peru, Philippines, Qatar, Saudi Arabia, Spain, Turkey and United Arab Emirates.

<sup>†</sup>January 1, 2014

<sup>‡</sup>All periods less than one year are total returns and are not annualized. Returns are final. Returns could be reduced, or losses incurred, due to currency fluctuations.

<sup>9</sup>Net of all fees and expenses. Assumes a 0.95% annual fee. Fees presented on the Disclosure page could vary from the assumed fee in the net-of-fee calculation, as actual fees paid by a particular client account differ depending on a variety of factors including, but not limited to, business unit and size of mandate. The fee used on the Disclosure page utilizes an assumed maximum fee across the firm's business units, which is further detailed on that page.

This material is deemed supplemental and complements the performance and disclosure at the end of this presentation. Returns of the Kayne Anderson Rudnick composite are final. Returns could be reduced, or losses incurred, due to currency fluctuations. For further details on the composite, please see the disclosure statement in this presentation. Data is obtained from FactSet Research Systems and is assumed to be reliable. **Past performance is no guarantee of future results.**



## Emerging Markets Small Cap Composite

First Quarter 2025

### Disclosure

Year	Composite Gross Return (%)	Composite Net Return (%)	MSCI® Emerging Markets Small Cap Index Return (%)	Composite 3-Yr Std Dev (%)	Benchmark 3-Yr Std Dev (%)	Number of Accounts	Internal Dispersion (%)	Composite Assets (\$ Millions)	Firm Assets (\$ Millions)
2015	(16.02)	(17.04)	(6.85)	N/A	N/A	< 5	N/A	4	8,095
2016	18.45	17.05	2.28	15.00	14.54	< 5	N/A	5	9,989
2017	33.20	31.64	33.84	14.07	14.57	< 5	N/A	14	14,609
2018	(3.85)	(5.00)	(18.59)	12.06	14.21	< 5	N/A	70	17,840
2019	20.18	18.76	11.50	10.76	13.16	< 5	N/A	129	25,685
2020	41.31	39.67	19.29	18.84	23.78	< 5	N/A	591	39,582
2021	0.94	(0.26)	18.75	18.49	22.20	< 5	N/A	686	47,269
2022	(22.04)	(22.99)	(18.02)	20.52	24.30	< 5	N/A	595	33,531
2023	23.41	21.97	23.92	14.97	15.84	< 5	N/A	729	41,186
2024	5.51	4.26	4.79	14.52	15.36	< 5	N/A	778	45,494

The MSCI® Emerging Markets Small Cap Index is a trademark/service mark of MSCI®. MSCI® is a trademark of MSCI Inc.

KAR (as defined below) claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. KAR has been independently verified for the period from January 1, 1999 through December 31, 2024.

A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis.

The Emerging Markets Small Cap Composite has had a performance examination for the period from January 1, 2014 through December 31, 2024. The verification and performance examination reports are available upon request.

GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

Kayne Anderson Rudnick Investment Management, LLC ("KAR"), a wholly owned subsidiary of Virtus Investment Partners, Inc., is a registered investment advisor under the Investment Advisers Act of 1940. Registration of an Investment Advisor does not imply any level of skill or training. KAR manages a variety of equity and fixed-income strategies focusing

exclusively on securities the firm defines as high quality.

The composite includes all fully discretionary institutional and pooled Emerging Markets Small Cap Portfolios. Emerging Markets Small Cap Portfolios are invested in equity securities with market capitalizations in line with the MSCI® Emerging Markets Small Cap Index, that have market control, rising free cash flow, shareholder-oriented management, strong consistent profit growth and low-debt balance sheets. For comparison purposes, the composite is measured against the MSCI® Emerging Markets Small Cap Index (net). The MSCI® Emerging Markets Small Cap Index is a market capitalization-weighted index of small-capitalization stocks from countries defined as Emerging Markets in the MSCI® Global Investable Market Indices Universe, excluding U.S. companies. The index is calculated on a total-return basis with dividends reinvested, net of withholding taxes. Benchmark returns are not covered by the report of the independent verifiers. The inception date of the composite is January 2014. The composite was created in January 2014. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. The firm's list of composite descriptions, list of broad distribution pooled fund and the list of limited distribution pooled funds descriptions are available upon request.

The model management fee used for the net returns in this table is 1.20% for all periods presented. The standard management fee schedule currently in effect

is as follows: 0.95% for the first \$50 million; 0.85% on the next \$50 million; 0.75% on the balance. Actual management fees charged may vary depending on applicable fee schedules and portfolio size, among other things. Additional information may be found in Part 2A of Form ADV, which is available on request. The performance information is supplied for reference. Past performance is no guarantee of future results. Results will vary among accounts. The U.S. dollar is the currency used to express performance. Returns are presented gross of withholding taxes and net of transaction fees and include the reinvestment of all income. Gross returns will be reduced by investment management fees and other expenses that may be incurred in the management of the account. Model net returns have been calculated by deducting 1/12th of the highest tier of the standard management fee schedule in effect for the respective period from the gross composite returns on a monthly basis.

Internal dispersion is calculated using the asset-weighted standard deviation of annual gross returns for accounts in the composite for the entire year. For those years when less than five accounts were included for the full year, no dispersion measure is presented. The three-year annualized ex-post standard deviation, which measures the variability of the composite (using gross returns) and the benchmark for the 36-month period, is not presented for periods prior to 2016 because 36 monthly composite returns are not available.

### GLOSSARY

Alpha: A risk-adjusted measure of an investment's excess return relative to a benchmark. Beta: A quantitative measure of the volatility, or systematic risk, of a security or a portfolio in comparison to the market as a whole. R2: A measure that represents the percentage of a fund or security's movements that can be explained by movements in a benchmark index. Sharpe Ratio: A risk-adjusted measure calculated using standard deviation and excess return to determine reward per unit of risk. Standard Deviation: Measures variability of returns around the average return for an investment portfolio. Higher standard deviation suggests greater risk.

### INDEX DEFINITION

The MSCI® Emerging Markets Small Cap Index is a free float-adjusted market capitalization-weighted index designed to measure small cap equity market performance in the global emerging markets. The index is calculated on a total return basis with net dividends reinvested. The index is unmanaged, its returns do not reflect any fees, expenses, or sales charges, and is not available for direct investment.