

# **Mid Cap Core Portfolio**

Second Quarter 2020



Manager of the Decade for the last 4 years (2016-19)

#### **Portfolio Review**

The Mid Cap Core portfolio underperformed the Russell Midcap Index in the second quarter. Poor stock selection in health care and consumer discretionary detracted from performance. Performance was helped by an underweight in utilities and an underweight and good stock selection in financial services.

The biggest contributors to performance during the quarter were West Pharmaceutical Services and SiteOne Landscape Supply.

- West Pharmaceutical saw its shares rise in the quarter, despite COVID-19 issues, as far fewer clinical trials have been cancelled and the need for the company's delivery products during this crisis created solid performance.
- SiteOne Landscape continued to service its landscape contractor customers in many states as
  construction was deemed an essential service and allowed to operate despite the stay-at-home
  orders. Also, in this environment, many homeowners focused on home improvement projects
  instead of vacations.
- · Other top contributors included Brooks Automation, Nordson and Equifax.

The biggest detractors from the portfolio were AMN Healthcare Services and Elanco Animal Health.

- AMN's business was negatively impacted by COVID-19. As expected, travel nurse demand was
  particularly high to address COVID-19 cases in hospitals. Elective procedures ground to a halt
  and with it, demand for other AMN positions declined dramatically.
- Elanco saw its shares fall as the onset of COVID-19 temporarily impacted companion animal veterinary visits, which dampened demand for some of its pharmaceuticals.
- Other bottom contributors included Ross Stores, Dolby Laboratories and Graco.

## **Purchases and Sales**

During the quarter, we purchased Dolby Laboratories and we sold Graco.

- Dolby designs high-quality audio and visual technology. Its technology optimizes both the visual and auditory experience for both consumer and business applications. Over decades, Dolby has been able to establish a brand for excellence and it has done so by investing heavily in both marketing and research and development to stay relevant and in front of major changes in standards and technology. As such, original equipment manufacturers, phone manufacturers and streaming services have all come to expect a certain standard of excellence from Dolby with a brand name that is well supported.
- We sold Graco to fund a new portfolio investment. The shares held up well during the COVID-19 downturn and subsequent recovery.

## **Outlook**

Although the market has greatly recovered this quarter, we do not believe it is anticipating a robust economic recovery as many market commentators have suggested. If businesses were to get back to normal quickly, then many of the hardest hit areas in the stock market would not be 40% to 80% off of their 52-week highs set over the last year when the economy was not in a recession. Additionally, with the 10-year yield at a paltry 0.65% and the yield curve with only a slightly positive slope, this suggests a modest but not robust recovery. While there continues to be above-average uncertainty (second wave risk, election results, and economic recovery timeline) in the near term, we continue to believe our time-tested strategy of owning quality companies will continue to be rewarded over the long haul.

## **Portfolio Highlights**

Style: Mid Cap Sub-Style: Core

Index: Russell Midcap® Portfolio Inception: 2000 Portfolio Assets: \$1,196.0 M Portfolio Turnover: 25%-35%

## **Investment Management Team**

Years of research Name experience			
Douglas S. Foreman, CFA Chief Investment Officer	34		
Jon Christensen, CFA Portfolio Manager + Senior Research Analyst	25		
<b>Craig Stone</b> Portfolio Manager + Senior Research Analyst	31		
<b>Todd Beiley, CFA</b> Senior Research Analyst	21		
Julie Biel, CFA Senior Research Analyst	12		
Julie Kutasov Senior Research Analyst	19		
Chris Wright, CFA Senior Research Analyst	8		
Sean Dixon Research Analyst	11		
Adam Xiao, CFA Research Analyst	5		

## **Top Five Holdings**

As of June 30, 2020

Company	Percent of equity (%)
West Pharmaceutical Services	s 5.6
SiteOne Landscape Supply	5.4
AMETEK	5.2
Brooks Automation	4.7
Globus Medical	4.4
Total	25.3

This report is based on the assumptions and analysis made and believed to be reasonable by Advisor. However, no assurance can be given that Advisor's opinions or expectations will be correct. This report is intended for informational purposes only and should be not considered a recommendation or solicitation to purchase securities. A complete listing of portfolio holdings and specific security transactions for the preceding 12 months is available upon request. Holdings are subject to change. Holdings and weightings are based on a representative portfolio. Individual Investors' holdings may differ slightly. Data is obtained by FactSet Research Systems and is assumed to be reliable. Numbers may not always add up due to rounding. Past performance is no guarantee of future results.



## **Investment Process:** Discovering Quality



Development of High-Quality Universe

#### **Quantitative Screens**

- High return on capital over a full economic cycle
- Long and resilient earnings history
- High return on net operating assets
- Minimal debt

#### **Other Resources**

- Research on existing portfolio holdings
- Meetings with companies
- Industry reviews
- Investment conferences
- Third-party research



Fundamental Research

#### **Qualitative Analysis**

 Evaluate sustainability of business model and assess management's ability to direct capital where it can create further control of its market

#### **Financial Analysis**

 Evaluate basis for superior profitability, long-term growth potential, and ability to allocate capital appropriately

#### **Valuation Analysis**

 Determine the current and potential value of the business

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#### Portfolio Construction

## **Position Weights**

- Maximum initial position size is 5% (at cost)
- Maximum position size is 10% (at market)

#### **Sector Tolerances**

 Seek broad diversification, but no sector constraints

### Non-U.S. Holdings

• Up to 20%

#### **Holding Period**

- Typically 3-to-5 years, but is often longer
- Portfolio turnover is typically 25% to 35%

#### **Cash Levels**

 Typically will not exceed 10% once a portfolio is fully invested; review by CIO triggered if over 10%



**Extended Valuation** 

Portfolio Upgrade

**Acquisition Activity** 

Negative Company or Industry Changes

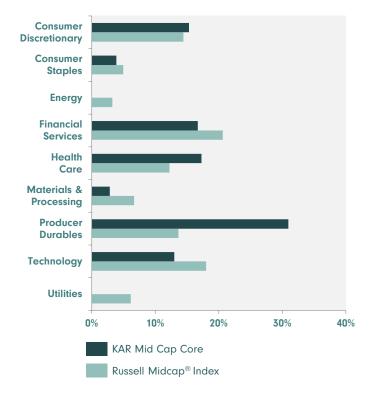
**Higher Quality** 

Stronger, More Consistent Growth

**Better Value** 

#### **Sector Diversification**

As of June 30, 2020



A complete listing of portfolio holdings and specific security transactions for the preceding 12 months is available upon request. Holdings are subject to change. Holdings and weightings are based on a representative portfolio. Individual Investors' holdings may differ slightly. The sector information represented above is based on Russell sector classifications. Data is obtained by FactSet Research Systems and is assumed to be reliable.

#### **Portfolio Characteristics**

As of June 30, 2020

	KAR Mid Cap Core	Russell Midcap® Index
Quality		
Return on Equity—Past 5 Years	22.4%	14.8%
Total Debt/EBITDA	1.9 x	7.4 x
Earnings Variability—Past 10 Years	33.7%	55.2%
Growth		
Earnings Per Share Growth—Past 5 Years	14.4%	9.9%
Earnings Per Share Growth—Past 10 Years	11.7%	9.9%
Dividend Per Share Growth—Past 5 Years	14.6%	8.9%
Dividend Per Share Growth—Past 10 Years	16.5%	12.1%
Capital Generation—{ROE x (1-Payout)}	16.9%	10.1%
Value		
P/E Ratio—Trailing 12 Months	31.6 x	29.6 x
Dividend Yield	0.7%	1.7%
Free Cash Flow Yield*	3.0%	3.5%
Market Characteristics		
\$ Weighted Average Market Cap—3-Year Avg.	\$13.2 B	\$15.3 B
Largest Market Cap—3-Year Avg.	\$41.4 B	\$49.8 B
Annualized Standard Deviation—Since Inception†	14.4%	17.3%

<sup>\*</sup>Free cash flow data is as of March 31, 2020. Prices are as of June 30, 2020. Excludes financials.

This material is deemed supplemental and complements the performance and disclosure at the end of this presentation. Data is obtained from FactSet Research Systems and BNY Mellon and is assumed to be reliable. Other principal consultant firms may use different algorithms to calculate selected statistics. Estimates are based on certain assumptions and historical information. Past performance is no guarantee of future results.

<sup>†</sup>January 1, 2000

# **Mid Cap Core Portfolio**

Second Quarter 2020

# Strong Risk-Adjusted Returns

Inception\* to June 30, 2020

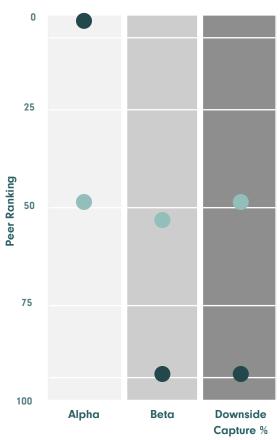


## **Historical Returns**

	KAR Mid Cap	KAR Mid Cap	Russell Midcap®
	Core (gross)	Core (net) <sup>‡</sup>	Index
Annualized Returns (%)†			
As of June 30, 2020			
2 <sup>nd</sup> Quarter	22.03	21.81	24.61
Year to Date	(0.10)	(0.47)	(9.13)
One Year	8.95	8.14	(2.24)
Three Years	13.53	12.69	5.79
Five Years	12.14	11.31	6.76
Seven Years	14.31	13.46	9.40
Ten Years	15.55	14.68	12.35
Inception*	10.04	9.08	8.27
Annual Returns (%)			
2019	32.17	31.20	30.54
2018	(3.21)	(3.93)	(9.06)
2017	26.13	25.21	18.52
2016	12.32	11.49	13.80
2015	3.37	2.60	(2.44)
2014	18.17	17.28	13.22
2013	28.54	27.62	34.76
2012	16.58	15.72	17.28
2011	4.52	3.76	(1.55)
2010	20.23	19.06	25.48
2009	21.11	19.92	40.48
2008	(28.63)	(29.37)	(41.46)
2007	6.45	5.40	5.60
2006	13.05	11.93	15.26
2005	8.86	7.78	12.65
2004	15.23	14.08	20.22
2003	26.72	25.49	40.06
2002	(12.62)	(13.50)	(16.19)
2001	(2.76)	(3.71)	(5.62)
2000	21.54	20.33	8.25

## **Peer Comparison Chart**

Ten Years Ending June 30, 2020



KAR Mid Cap Core

Russell Midcap® Index

## **Performance Statistics**

Inception\* to June 30, 2020

	KAR Mid Cap Core	Russell Midcap® Index
Annualized Return	10.04	8.27
Annualized Standard Deviation	14.45	17.31
Alpha	2.96	0.00
Beta	0.77	1.00
Sharpe Ratio	0.58	0.38
R-Squared	86.13	100.00

This material is deemed supplemental and complements the performance and disclosure at the end of this presentation. Returns of the Kayne Anderson Rudnick composite are preliminary and gross of fees unless otherwise specified. For further details on the composite, please see the disclosure statement in this presentation. The Mid Cap Core Universe includes all managers categorized in the mid cap core asset class by eVestment. Data is obtained from FactSet Research Systems and is assumed to be reliable. **Past performance is no guarantee of future results.** 

<sup>\*</sup>January 1, 2000

<sup>†</sup>All periods less than one year are total returns and are not annualized. Returns are preliminary.

<sup>\*</sup>Net of all fees and expenses. Assumes a 0.75% annual fee.



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## Second Quarter 2020

#### **Disclosure**

Kayne Anderson Rudnick Investment Management, LLC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. Kayne Anderson Rudnick Investment Management, LLC has been independently verified for the period from January 1, 1999 through December 31, 2018.

Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS® standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS® standards. The Mid Cap Core Composite has been examined for the period from January 1, 2000 through December 31, 2018. The verification and performance examination reports are available upon request.

Kayne Anderson Rudnick Investment Management, LLC, a wholly owned subsidiary of Virtus Investment Partners, Inc., is a registered investment advisor under the Investment Advisers Act of 1940.

Registration of an Investment Advisor does not imply any level of skill or training. Kayne Anderson Rudnick Investment Management, LLC manages a variety of equity and fixed-income strategies focusing exclusively on securities the firm defines as high quality.

The composite includes all fully discretionary institutional and pooled Mid Cap Core Portfolios. Mid Cap Core Portfolios are invested in equity securities with market capitalizations consistent with the Russell Midcap® Index, that have market control, rising free cash flow, shareholder-oriented management, strong consistent profit growth and

low-debt balance sheets. For comparison purposes, the composite is measured against the Russell Midcap® Index. The Russell Midcap® Index is a market capitalization-weighted index of the 800 smallest companies in the Russell 1000® Index, which comprises the 1,000 largest U.S. companies. The index is calculated on a total-return basis with dividends reinvested. Benchmark returns are not covered by the report of the independent verifiers. The composite was created in January 2000. Previously, only institutional accounts were included. A list of composite descriptions and policies for valuing portfolios, calculating performance and preparing compliant presentations are available upon request.

Prior to January 1, 2011, the composite minimum was \$250,000. As of January 1, 2011, the composite was redefined to include both institutional and mutual fund [or pooled] accounts. Prior to January 1, 2011, accounts that experienced a significant cash flow, defined as aggregate flows that exceeded 25% of the account's beginning of period market value, were temporarily removed from the composite.

The standard management fee schedule currently in effect is as follows: 0.75% for the first \$25 million; 0.65% on the next \$25 million; 0.55% on the next \$50 million; 0.50% on the balance. Actual management fees charged may vary depending on applicable fee schedules and portfolio size, among other things. Additional information may be found in Part 2A of Form ADV, which is available on request. The performance information is supplied for reference. Past performance is no guarantee of future results. Results will vary among accounts. The U.S. dollar is the currency used to express performance. Returns

are presented net of transaction fees and include the reinvestment of all income. Gross returns will be reduced by investment management fees and other expenses that may be incurred in the management of the account. Model net returns have been calculated by deducting 1/12th of the highest tier of the standard management fee schedule in effect for the respective period from the gross composite returns on a monthly basis.

Internal dispersion is calculated using the asset-weighted standard deviation of annual gross returns for accounts in the composite for the entire year. For those years when less than five accounts were included for the full year, no dispersion measure is presented. The three-year annualized ex-post standard deviation measures the variability of the composite (using gross returns) and the benchmark for the 36-month period ended at the following dates:

3-Yr Annualized Standard Deviation (%)

December 31	Composite	Benchmark
2011	17.51	21.86
2012	15.39	17.44
2013	12.53	14.23
2014	10.29	10.29
2015	11.96	11.00
2016	12.31	11.72
2017	10.76	10.51
2018	11.33	12.15

Year	Total Firm Assets (\$ millions)	Total Composite Assets (\$ millions)	Accounts at Year End	Gross Annual Return (%)	Net Annual Return (%)	Russell Midcap® Index Annual Return (%)	Internal Dispersion
2009	4,010	8	9	21.11	19.92	40.48	0.40
2010	4,729	8	7	20.23	19.06	25.48	0.31
2011	5,232	10	14	4.52	3.76	(1.55)	0.26
2012	6,545	11	15	16.58	15.72	17.28	0.18
2013	7,841	15	15	28.54	27.62	34.76	0.48
2014	7,989	17	12	18.17	17.28	13.22	0.13
2015	8,095	40	15	3.37	2.60	(2.44)	0.44
2016	9,989	79	22	12.32	11.49	13.80	0.36
2017	14,609	170	72	26.13	25.21	18.52	0.23
2018	17,840	352	181	(3.21)	(3.93)	(9.06)	0.30

The Russell Midcap® Index and Russell 1000® Index are a trademarks/service marks of Frank Russell Company. Russell is a trademark of Frank Russell Company.