



# **Small Cap Core Portfolio**

Third Quarter 2024

## **Portfolio Review**

The Small Cap Core portfolio outperformed the Russell 2000 Index in the third quarter. Good stock selection and an underweight in information technology and an underweight in energy contributed positively to performance. An underweight in real estate and poor stock selection and an underweight in consumer discretionary detracted from performance.

The biggest contributors to performance during the quarter were EMCOR Group and CorVel.

- EMCOR experienced robust growth and margin expansion across its electrical and mechanical businesses, which continue to see strong demand across multiple market sectors, notably in datacenters and high-tech manufacturing construction.
- Shares rose following the company's reports of robust operating results. We believe Corvel's focus on areas in healthcare that are highly inefficient is positioning the company to benefit from its strong innovation capabilities.
- Other top contributors included Simpson Manufacturing, Moelis & Co., and Primerica.

The biggest detractors from performance during the quarter were Toro and Kforce.

- Toro continues to work through excess field inventory of some of its lawnmower equipment product offering.
- Kforce reported revenue declines and associated profit declines stemming from continued cyclical softness in customer demand for modernizing their technology infrastructure.
- Other bottom contributors included Acushnet, Atrion, and Donaldson.

#### **Purchases and Sales**

During the quarter, there were no new purchases or complete sales from the portfolio.

## **Outlook**

We believe investors should avoid getting too excited about what impact the initial cut in rates will have on the broader economy. The Federal Reserve's 50-basis point rate cut started a descent back to a more normal interest rate level. After the steep increases of the recent past, our current expectation is a gradual decline of rates to a plateau that will likely be 200-300 basis points above our former "normal." While we see many positive signs for the economy, such as a still-healthy labor market, strong consumer demand, and increased investment in infrastructure and manufacturing capacity, we also see some headwinds. The current level of deficit spending is more consistent with unemployment in the 7% to 10% range, not the 4% levels we enjoy today. Companies' pricing power also appears to be weakening as consumers push back against price increases, which could challenge profit margins. Bottom line: we believe there is reason for cautious optimism, but we do not think all companies will benefit equally if we do achieve that soft landing.

# **Portfolio Highlights**

Style: Small Cap Sub-Style: Core Index: Russell 2000® Portfolio Inception: 1992 Portfolio Assets: \$14,477.6 M\* Portfolio Turnover: 25%–35%

# **Investment Management Team**

	earch Date
Todd Beiley, CFA Portfolio Manager + Senior Research Analyst	1999
Jon Christensen, CFA Portfolio Manager + Senior Research Analyst	1995
Julie Biel, CFA Senior Research Analyst	2004
Julie Kutasov Senior Research Analyst	2001
Craig Stone Senior Research Analyst	1990
Chris Wright, CFA Senior Research Analyst	2012
Adam Xiao, CFA Senior Research Analyst	2013
Tyler Cantarano Research Analyst	2017
Sean Dixon Research Analyst	2008
Luke Longinotti, CFA ESG Research Analyst	2020
Arthur Su, CFA Research Analyst	2015
Clarissa Ali Associate Research Analyst	2023

# **Top Five Holdings**

As of September 30, 2024

Company	Percent of equity (%)
EMCOR Group	10.6
Simpson Manufacturing	7.7
FTI Consulting	6.8
Primerica	6.2
CorVel	5.5
Total	36.8

<sup>\*</sup>Figures in USD.

This report is based on the assumptions and analysis made and believed to be reasonable by Advisor. However, no assurance can be given that Advisor's opinions or expectations will be correct. This report is intended for informational purposes only and should be not considered a recommendation or solicitation to purchase securities. Holdings are subject to change. Holdings and weightings are based on a representative portfolio. Individual Investors' holdings may differ slightly. Data is obtained by FactSet Research Systems and is assumed to be reliable. Numbers may not always add up due to rounding. Past performance is no guarantee of future results.





# **Investment Process:** Discovering Quality



Development of KAR High-Quality

#### **Quantitative Screens**

- High return on capital over a full economic cycle
- Long and resilient earnings history
- High return on net operating assets
- Minimal debt

#### **Other Resources**

- Research on existing portfolio holdings
- Meetings with companies
- Industry reviews
- Investment conferences
- Third-party research



Proprietary
Fundamental
Research

#### **Qualitative Analysis**

 Evaluate sustainability of business model and assess management's ability to direct capital where it can create further control of its market

#### **Financial Analysis**

 Evaluate basis for profitability, long-term growth potential, and ability to allocate capital appropriately

#### **Valuation Analysis**

 Determine the current and potential value of the business

# 

Portfolio Construction

Maximum initial position size is 5%

• Maximum position size is10% (at

# Sell Disc

Seii Discipline

**Extended Valuation** 

Portfolio Upgrade

**Acquisition Activity** 

Negative Company or Industry Changes

#### **Sector Tolerances**

**Position Weights** 

(at cost)

market)

Seek broad diversification, but no sector constraints

#### Non-U.S. Holdings

• Up to 20%

#### **Holding Period**

- Typically 3-to-5 years, but is often longer
- Portfolio turnover is typically 25% to 35%

As of September 30, 2024

#### **Cash Levels**

 Typically will not exceed 10% once a portfolio is fully invested; review by CIO triggered if over 10%

a po

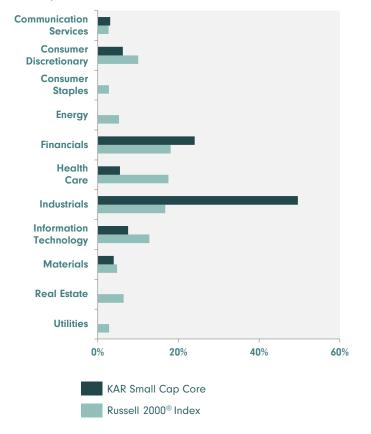
Seeking Better Value

**Seeking Higher Quality** 

Seeking Stronger, More Consistent Growth

### **Sector Diversification**

As of September 30, 2024



Holdings are subject to change. Holdings and weightings are based on a representative portfolio. Individual Investors' holdings may differ slightly. The sector information represented above is based on GICS sector classifications. Data is obtained by FactSet Research Systems and is assumed to be reliable.

Portfolio Characteristics

	KAR Small Cap Core	Russell 2000® Index	
Quality			
Return on Equity—Past 5 Years	24.0%	9.0%	
Debt/EBITDA*	0.4 x	2.4 x	
Earnings Variability—Past 10 Years	31.4%	83.1%	
Growth			
Earnings Per Share Growth—Past 10 Years	13.5%	9.5%	
Dividend Per Share Growth—Past 10 Years	11.8%	5.6%	
Capital Generation—{ROE x (1-Payout)}	17.9%	7.4%	
Value			
P/E Ratio—Trailing 12 Months	27.8 x	49.4 x	
Dividend Yield	1.1%	1.3%	
Free Cash Flow Yield <sup>†</sup>	4.5%	1.9%	
Market Characteristics			
\$ Weighted Average Market Cap—3-Year Avg.	\$7.1 B	\$3.2 B	
Largest Market Cap—3-Year Avg.	\$19.3 B	\$18.2 B	
Annualized Standard Deviation—Since Inception <sup>‡</sup>	15.5%	19.4%	

\*KAR utilizes the interquartile method when calculating Debt/EBITDA. The interquartile method excludes outliers from an aggregate statistic such as weighted average. The interquartile method does not assume that data from the top or bottom of the distribution are outliers—only the extreme ends are excluded—and that it can be applied consistently as a quantitative method for most fundamental characteristics. Debt/EBITDA utilizes net debt for the calculation.

<sup>†</sup>Free cash flow data is as of June 30, 2024. Prices are as of September 30, 2024. Excludes financials.

\*April 1, 1992. Standard deviation for the KAR strategy is based on net-of-fee returns. This material is deemed supplemental and complements the performance and disclosure at the end of this presentation. Data is obtained from FactSet Research Systems and BNY Mellon and is assumed to be reliable. Other principal consultant firms may use different algorithms to calculate selected statistics. Estimates are based on certain assumptions and historical information. Past performance is no guarantee of future results. Returns could be reduced, or losses incurred, due to currency fluctuations.

# **Small Cap Core Portfolio**

Third Quarter 2024

# **Risk-Return Analysis**

Inception\* to September 30, 2024



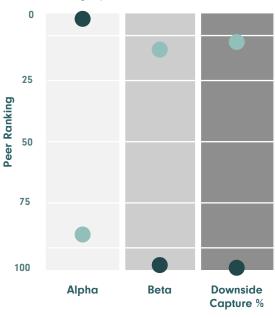
**Annualized Standard Deviation** 

## **Historical Returns**

	KAR Small Cap	KAR Small Cap	Russell 2000®	
	Core (gross)	Core (net) <sup>‡</sup>	Index	
Annualized Returns (%) <sup>†</sup>				
As of September 30, 2024				
3 <sup>rd</sup> Quarter	11.86	11.62	9.27	
Year to Date	15.40	14.63	11.17	
One Year	32.51	31.35	26.76	
Three Years	14.42	13.41	1.84	
Five Years	16.67	15.64	9.39	
Seven Years	17.85	16.80	7.36	
Ten Years	17.94	16.90	8.78	
Inception*	14.13	13.11	9.13	
Annual Returns (%)				
2023	33.95	32.77	16.93	
2022	(9.92)	(10.74)	(20.44)	
2021	19.24	18.18	14.82	
2020	23.17	22.08	19.96	
2019	40.88	39.65	25.52	
2018	(0.83)	(1.72)	(11.01)	
2017	36.61	35.42	14.65	
2016	19.10	18.05	21.31	
2015	2.37	1.45	(4.41)	
2014	7.51	6.55	4.89	
2013	30.10	28.96	38.82	
2012	13.42	12.42	16.35	
2011	10.14	9.16	(4.18)	
2010	25.00	23.90	26.85	
2009	32.09	30.93	27.17	
2008	(27.64)	(28.30)	(33.79)	
2007	3.16	2.24	(1.57)	
2006	13.43	12.43	18.37	
2005	7.78	6.82	4.55	
2004	23.37	22.28	18.33	
2003	34.34	33.17	47.25	
2002	(12.74)	(13.53)	(20.48)	
2001	6.16	5.21	2.49	
2000	21.38	20.30	(3.02)	
1999	6.09	5.15	21.26	
1998	21.39	20.32	(2.55)	
1997	20.82	19.76	22.36	
1996	27.00	25.89	16.49	
1995	17.47	16.43	28.45	
1994	2.75	1.83	(1.82)	
1993	20.00	18.94	18.88	
1992§	9.65	8.92	10.16	

# **Peer Comparison Chart**

Ten Years Ending September 30, 2024





KAR Small Cap Core



Russell 2000® Index

The eVestment Small Cap Core Universe includes 111 managers categorized in the small cap core asset class by eVestment. KAR does not pay any fees to be included in the eVestment Small Cap Core Universe or for the ranking itself. KAR does pay fees for the use of certain products and services provided by eVestment. eVestment rankings are based on gross of fee returns. Gross of fee returns will be reduced by investment management fees and other expenses that may be incurred in the management of the account. Management fees are described in KAR's Form ADV Part 2A, which is available upon request and can also be found at https://kayne.com/wp-content/uploads/ADV-Part-2A.pdf. Returns could be reduced or losses incurred due to currency fluctuations. Past performance is no guarantee of future results.

# **Performance Statistics**

Inception\* to September 30, 2024

	KAR Small Cap Core (gross)	KAR Small Cap Core (net)	Russell 2000® Index
Alpha	6.46	5.51	0.00
Sharpe Ratio	0.75	0.69	0.34
Information Ratio	0.53	0.42	N/A
Beta	0.70	0.70	1.00
Downside Capture	56.38	57.96	100.00
Tracking Error	9.41	9.41	N/A

\*April 1, 1992 †All periods less than one year are total returns and are not annualized. Returns are final.

Returns could be reduced, or losses incurred, due to currency fluctuations.
\*Net of all fees and expenses. Assumes a 0.90% annual fee. Fees presented on the Disclosure page could vary from the assumed fee in the net-of-fee calculation, as actual fees paid by a particular client account differ depending on a variety of factors including, but not limited to, business unit and size of mandate. The fee used on the Disclosure page utilizes an assumed maximum fee across the firm's business units, which is further detailed on that page. Sperformance calculations are for the nine months ended December 31, 1992.

This material is deemed supplemental and complements the performance and disclosure at the

end of this presentation. Returns of the Kayne Anderson Rudnick composite are final. For further details on the composite, please see the disclosure statement in this presentation. Data is obtained from FactSet Research Systems and is assumed to be reliable. **Past performance** is no guarantee of future results.





# **Small Cap Core Composite**

Third Quarter 2024

### **Disclosure**

Year	Composite Gross Return (%)	Composite Net Return (%)	Russell 2000® Index Return (%)	Composite 3-Yr Std Dev (%)	Benchmark 3-Yr Std Dev (%)	Number of Accounts	Internal Dispersion (%)	Composite Assets (\$ Millions)	Firm Assets (\$ Millions)
2014	7.51	6.13	4.89	9.79	13.31	145	0.24	965	7,989
2015	2.37	1.05	(4.41)	11.28	14.16	157	0.23	1,048	8,095
2016	19.10	17.59	21.31	12.50	15.99	209	0.49	1,303	9,989
2017	36.61	34.89	14.65	11.59	14.11	392	0.70	2,091	14,609
2018	(0.83)	(2.12)	(11.01)	14.03	16.01	557	0.45	2,619	17,840
2019	40.88	39.11	25.52	14.77	15.93	719	0.89	3,692	25,685
2020	23.17	21.60	19.96	19.35	25.63	895	1.02	4,775	39,582
2021	19.24	17.72	14.82	16.58	23.68	1,073	1.45	5,285	47,269
2022	(9.92)	(11.10)	(20.44)	19.05	26.39	1,183	0.64	4,532	33,531
2023	33.95	32.26	16.93	17.60	21.41	1,426	0.61	6,402	41,186

The Russell 2000® Index is a trademark/service mark of Frank Russell Company. Russell® is a trademark of Frank Russell Company.

KAR (as defined below) claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. KAR has been independently verified for the period from January 1, 1999 through December 31, 2023.

A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis.

The Small Cap Core Composite has had a performance examination for the period from January 1, 1999 through December 31, 2023. The verification and performance examination reports are available upon request.

GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

Kayne Anderson Rudnick Investment Management, LLC ("KAR"), a wholly owned subsidiary of Virtus Investment Partners, Inc., is a registered investment advisor under the Investment Advisers Act of 1940. Registration of an Investment Advisor does not imply any level of skill or training. KAR manages a variety of equity and fixed-income strategies focusing exclusively on securities the firm defines as high quality.

The composite includes all discretionary institutional and pooled Small Cap Core Portfolios. Small Cap Core Portfolios are invested in equity securities with market capitalizations consistent with the Russell 2000® Index, that have market control, rising free cash flow, shareholder-oriented management, strong consistent profit growth and low-debt balance sheets. For comparison purposes, the composite is measured against the Russell 2000® Index. The Russell 2000® Index is a market capitalization-weighted index of the 2,000 smallest companies in the Russell Universe, which comprises the 3,000 largest U.S. companies. The index is calculated on a total-return basis with dividends reinvested. Benchmark returns are not covered by the report of the independent verifiers. The inception date of the composite is April 1992. The composite was created in April 1992. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. The firm's list of composite descriptions, list of broad distribution pooled fund and the list of limited distribution pooled funds descriptions are available upon request.

The model management fee used for the net returns in this table is 1.30% for all periods presented. The standard Institutional management fee schedule currently in effect is as follows: 0.90% for the first \$25 million; 0.80% on the next \$25 million; 0.70% on the balance. The maximum Wealth Advisory Services Fee in effect is 1.30% for all assets, which breaks out as follows: 1.00% for the first \$3 million; 0.80% on the next \$2 million; 0.70% on the next \$5 million; 0.60% on the balance; with an additional 0.30% for any assets invested in separately managed accounts strategies.

The standard investment advisory fee schedule currently in effect for clients not engaging in Wealth Advisory Services is 1.00%. Actual management fees charged may vary depending on applicable fee schedules and portfolio size, among other things. Additional information may be found in Part 2A of Form ADV, which is available on request. The performance information is supplied for reference. Past performance is no guarantee of future results. Results will vary among accounts. The U.S. dollar is the currency used to express performance. Returns are presented net of transaction fees and include the reinvestment of all income. Gross returns will be reduced by investment management fees and other expenses that may be incurred in the management of the account. Model net returns have been calculated by deducting 1/12th of the highest tier of the standard management fee schedule in effect for the respective period from the gross composite returns on a monthly

Internal dispersion is calculated using the asset-weighted standard deviation of annual gross returns for accounts in the composite for the entire year. For those years when less than five accounts were included for the full year, no dispersion measure is presented. The three-year annualized ex-post standard deviation measures the variability of the composite (using gross returns) and the benchmark for the 36-month period.

#### GLOSSARY

Standard Deviation: Measures variability of returns around the average return for an investment portfolio. Higher standard deviation suggests greater risk. Alpha: A risk-adjusted measure of an investment's excess return relative to a benchmark. Sharpe Ratio: A risk-adjusted measure calculated using standard deviation and excess return to determine reward per unit of risk. Information Ratio: The information ratio (IR) is a measurement of portfolio returns beyond the returns of a benchmark, usually an index, compared to the volatility of those returns. Beta: A quantitative measure of the volatility, or systematic risk, of a security or a portfolio in comparison to the market as a whole. Downside Capture Ratio: A statistical measure of an investment manager's overall performance in down-markets. It is used to evaluate how well an investment manager performed relative to an index during periods when that index has dropped.

Tracking Error: The divergence between the price behavior of a position or a portfolio and the price behavior of a benchmark. It is reported as a standard deviation percentage difference, which reports the difference between the return an investor receives and that of the benchmark they were attempting to imitate.

#### INDEX DEFINITION

The Russell 2000® Index is a market capitalization-weighted index of the 2,000 smallest companies in the Russell Universe, which comprises the 3,000 largest U.S. companies. The index is calculated on a total return basis with dividends reinvested. The index is unmanaged, its returns do not reflect any fees, expenses, or sales charges, and is not available for direct investment.