# **Global Dividend Yield Portfolio**

Fourth Quarter 2023

# **Portfolio Review**

The Global Dividend Yield portfolio outperformed the MSCI World High Dividend Yield Index in the fourth quarter. Good stock selection and an underweight in energy and an overweight in financials contributed positively to performance. Poor stock selection and an underweight in consumer discretionary and poor stock selection and an overweight in information technology detracted from performance.

The biggest contributors to performance during the quarter were IBM and Deutsche Post.

- After several years of investment, IBM is seeing its hybrid cloud offering resonate with clients. This is benefiting both the company's software and consulting businesses.
- Business-to-consumer trends appear to be normalizing, which provided a nice tailwind to Deutsche Post's business.
- Other top contributors included Verizon Communications, Bank of Hawaii, and PNC Financial Services Group.

The biggest detractors to performance during the quarter were Pfizer and Takeda Pharmaceuticals.

- Pfizer remains in a period of uncertainty as it deals with some loss of exclusivity issues in advance of new product launches. In addition, the company's offering in the weight loss space produced some disappointing results and demand for the company's COVID products (vaccine and Paxlovid) have been weaker than expected. Some investors were also concerned about the price of a recent acquisition.
- Takeda Pharmaceutical's stock was weak due, in part, to a couple of setbacks in its pipeline and a couple of impairments. However, we believe these setbacks do not change our long-term positive view of the company related to the durability of its Entyvio franchise and pipeline optionality related to recent acquisitions.
- Other bottom contributors included PepsiCo, Cisco Systems, and Pinnacle West Capital.

# **Market Review**

With the Federal Reserve hiking cycle behind us and corporate earnings growth likely to resume, we believe 2024 should be a favorable year for equity returns. Coming into 2024, investor sentiment is nowhere near as negative as it was coming into 2023 but there is still plenty of cash on the sidelines built up over the last year. As short-term interest rates decline and the yield curve moves to flat, or even positively sloped, we believe this capital will make its way into fixed income and equity markets. From our perspective, returns in 2024 are unlikely to be as robust as 2023 but are likely to generate returns in line with earnings growth. We expect that 2024 will experience more volatility due to the election, which is likely to be contentious.

# **Purchases and Sales**

New Purchases	Complete Sales
Kimberly-Clark	Kemira
Paychex	PepsiCo
	Pinnacle West Capital
	WEC Energy Group

### **Portfolio Highlights**

Style: Large Cap Index: MSCI<sup>®</sup> World High Dividend Yield Index Portfolio Turnover: 25%-45% Number of Holdings: 25-50

### **Investment Management Team**

	Research Start Date
<b>Richard Sherry, CFA</b> Portfolio Manager + Senior Research Ana	1998 Ilyst
Chris Armbruster, CFA Senior Research Analyst	2005
Noran Eid Senior Research Analyst	2012
Katie Advena Research Analyst	2011
Luke Longinotti ESG Research Analyst	2020
<b>Clarissa Ali</b> Associate Research Analyst	2023

# **Top 10 Holdings**

As of December 31, 2023

Company	Percent of equity (%)
International Business Machir	nes 5.4
Fortis	4.9
BCE	4.7
Deutsche Post	4.0
Amcor	4.0
Spark New Zealand	4.0
AbbVie	3.8
MSC Industrial Direct	3.5
Southern Company	3.5
TotalEnergies	3.5
Total	41.3

This report is based on the assumptions and analysis made and believed to be reasonable by Advisor. However, no assurance can be given that Advisor's opinions or expectations will be correct. This report is intended for informational purposes only and should be not considered a recommendation or solicitation to purchase securities. Holdings are subject to change. Holdings and weightings are based on a representative portfolio. Individual Investors' holdings may differ slightly. Data is obtained by FactSet Research Systems and is assumed to be reliable. Numbers may not always add up due to rounding. **Past performance is no guarantee of future results.** 

## Investment Process: Discovering Quality

Q Development KAR High-Qu Universe

#### **KAR Universe**

#### Typical Quantitative Screens

- Investment-grade balance sheet
- Market cap > \$1.0 billion
- 5-year average ROE > 7.5%
- No dividend cut last five years

#### **Other Resources**

- Research on existing portfolio
- holdingsMeetings with companies
- Industry reviews
- Investment conferencesThird-party research

Fundamental Research

#### **Qualitative Analysis**

 Evaluate sustainability of business model and assess management's ability to direct capital where it can create further control of its market

#### **Financial Analysis**

 Evaluate basis for profitability, long-term growth potential, and ability to allocate capital appropriately

#### Valuation Analysis

• Determine the current and potential value of the business

#### Portfolio Construction



- Position Weights
   Maximum initial position size is 5%
  (at cost)
- Maximum position size is 10% (at market)

#### **Sector Tolerances**

• Seek broad diversification, but no sector constraints

#### **Holding Period**

- Typically 3-to-5 years, but is often longer
- Portfolio turnover is typically 25% to 35%

#### **Cash Levels**

• Typically will not exceed 10% once a portfolio is fully invested; review by CIO triggered if over 10% Sell Discipline

#### Potential dividend cut

Balance sheet deterioration

Inability to cover dividend via internal cash generation over medium-to-long term

High Yield | Market Return | Low Risk

### **Sector Diversification**

### **Geographical Exposure**

As of December 31, 2023 As of December 31, 2023 Communication **United States Services** Consumer Canada Discretionary Consumer Switzerland **Staples United Kingdom** Energy Japan **Financials** Germany Health Care New Zealand Industrials France Information Technology Italy **Materials** Singapore **Real Estate** Australia Utilities Other<sup>®</sup> 0% 10% 5% 15% 20% 25% 0% 10% 20% 30% 40% 50% 70% 60% KAR Global Dividend Yield MSCI® World High Dividend Yield Index

\* "Other" is comprised of securities held in countries within the benchmark which are not held in our representative portfolio. The countries include Austria, Belgium, Brazil, Chile, China, Denmark, Finland, Hong Kong, Ireland, Israel, Jordan, Netherlands, Norway, Portugal, South Africa, Spain and Sweden.

Holdings are subject to change. Holdings and weightings are based on a representative portfolio. Individual Investors' holdings may differ slightly. The sector information represented above is based on GICS sector classifications. Data is obtained by FactSet Research Systems and is assumed to be reliable.

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Fourth Quarter 2023

## **Portfolio Characteristics**

As of December 31, 2023

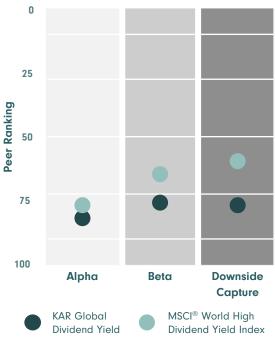
	KAR Global Dividend Yield	MSCI® World High Dividend Yield Index	
YieldYield IndQualityReturn on Equity–Past 5 Years20.3%Debt Coverage5.0 xGrowthEarnings Per Share Growth–Past 5 Years5.4%Dividend Per Share Growth–Past 5 Years4.3%Dividend Per Share Growth–Past 5 Years4.3%Dividend Yield4.6%Dividend Yield59.S Weighted Average Market Cap\$66.4 B\$ Weighted Average Market Cap\$140.7			
Return on Equity–Past 5 Years	20.3%	19.9%	
Debt Coverage	5.0 x	7.4 x	
Growth			
Earnings Per Share Growth–Past 5 Years	5.4%	12.2%	
Dividend Per Share Growth–Past 5 Years	4.3%	8.2%	
Value			
Dividend Yield	4.6%	3.7%	
Market Characteristics			
Dividend Payout Ratio—5 Year Average	71.2%	59.6%	
\$ Weighted Average Market Cap	\$66.4 B	\$140.1 B	
Largest Market Cap	\$273.4 B	\$404.5 B	
Beta—Since Inception* (Net of Fees)	0.98	1.00	

# **Historical Returns**

	KAR Global Dividend Yield (gross)	KAR Global Dividend Yield (net) <sup>‡</sup>	MSCI <sup>®</sup> World High Dividend Yield Index
Annualized Returns (%) <sup>†</sup> As of December 31, 2023			
4 <sup>th</sup> Quarter	9.77	9.58	6.99
One Year	5.95	5.21	9.12
Three Years	6.02	5.28	6.39
Five Years	6.87	6.12	8.19
Inception*	5.50	4.77	6.04
Annual Returns (%)			
2023	5.95	5.21	9.12
2022	(1.44)	(2.13)	(4.74)
2021	14.12	13.33	15.83
2020	(5.26)	(5.92)	(0.03)
2019	23.45	22.60	23.15
2018	(4.21)	(4.88)	(7.56)
2017 <sup>§</sup>	5.62	5.31	6.33

### **Peer Comparison Chart**

Inception\* to December 31, 2023



The eVestment Global Dividend Focus Universe includes 95 managers categorized in the global dividend focus asset class by eVestment. KAR does not pay any fees to be included in the eVestment Global Dividend Focus Universe or for the ranking itself. KAR does pay fees for the use of certain products and services provided by eVestment. eVestment rankings are based on gross of fee returns. Gross of fee returns will be reduced by investment management fees and other expenses that may be incurred in the management of the account. Management fees are described in KAR's Form ADV Part 2A, which is available upon request and can also be found at https://kayne.com/wp-content/uploads/ADV-Part-2A.pdf. Returns could be reduced or losses incurred due to currency fluctuations. **Past performance is no guarantee of future results**.

### **Performance Statistics**

Inception\* to December 31, 2023

	KAR Global Dividend Yield (gross)	KAR Global Dividend Yield (net)	MSCI® World High Dividend Yield Index
Annualized Standard Deviation	14.72	14.72	14.32
Alpha	(0.31)	(1.01)	0.00
Beta	0.98	0.98	1.00
Sharpe Ratio	0.25	0.20	0.29
R-Squared	90.32	90.32	100.00

\*August 1, 2017

+All periods less than one year are total returns and are not annualized. Returns are final. Returns could be reduced, or losses incurred, due to currency fluctuations.

\*Net of all fees and expenses. Assumes a 0.70% annual fee. Fees presented on the Disclosure page could vary from the assumed fee in the net-of-fee calculation, as actual fees paid by a particular client account differ depending on a variety of factors including, but not limited to, business unit and size of mandate. The fee used on the Disclosure page utilizes an assumed maximum fee across the firm's business units, which is further detailed on that page.

<sup>§</sup>Performance calculations are for five months ended December 31, 2017.

This material is deemed supplemental and complements the performance and disclosure at the end of this presentation. Returns of the Kayne Anderson Rudnick composite are final unless otherwise specified. For further details on the composite, please see the disclosure statement in this presentation. Other principal consultant firms may use different algorithms to calculate selected statistics. Estimates are based on certain assumptions and historical information. Data is obtained from FactSet Research Systems and is assumed to be reliable. **Past performance is no guarantee of future results**.

# **Global Dividend Yield Local Composite**

# Fourth Quarter 2023

### Disclosure

Year	Composite Gross Return (%)	Composite Net Return (%)	MSCI <sup>®</sup> World High Dividend Yield Index Return (%)	Composite 3-Yr Std Dev (%)	Benchmark 3-Yr Std Dev (%)	Number of Accounts	Internal Dispersion (%)	Composite Assets (\$ Millions)	Total Firm Assets (\$ Millions)
2017*	5.62	5.05	6.33	N/A	N/A	< 5	N/A	330	14,609
2018	(4.21)	(5.46)	(7.56)	N/A	N/A	< 5	N/A	235	17,840
2019	23.45	21.88	23.15	N/A	N/A	< 5	N/A	42	25,685
2020	(5.26)	(6.49)	(0.03)	16.67	15.91	< 5	N/A	38	39,582
2021	14.12	12.66	15.83	16.67	15.72	< 5	N/A	43	47,269
2022	(1.44)	(2.71)	(4.74)	18.72	17.40	< 5	N/A	39	33,531

\*2017 performance numbers in this table reflect the composite inception date of August 1, 2017 through December 31, 2017. The MSCI® World High Dividend Yield Index is a trademark/service mark of MSCI®. MSCI® is a trademark of MSCI Inc.

KAR (as defined below) claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. KAR has been independently verified for the period from January 1, 1999 through December 31, 2022. The verification reports are available upon request.

A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.

GIPS<sup>®</sup> is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

Kayne Anderson Rudnick Investment Management, LLC ("KAR"), a wholly owned subsidiary of Virtus Investment Partners, Inc., is a registered investment advisor under the Investment Advisers Act of 1940. Registration of an Investment Advisor does not imply any level of skill or training. KAR manages a variety of equity and fixedincome strategies focusing exclusively on securities the firm defines as high quality.

The composite includes all fully discretionary

institutional and pooled Global Dividend Yield Local Portfolios. Global Dividend Yield Local Portfolios are invested in globally diversified securities, including local share classes, of high-quality, mature companies with high dividend yields. For comparison purposes, the composite is measured against the MSCI® World High Dividend Yield Index (net). The MSCI® World High Dividend Yield Index is designed to reflect the performance in the MSCI® World Index (excluding REITs) with higher dividend income and guality characteristics than average dividend yields that are both sustainable and persistent. The benchmark was changed retroactively effective January 2019, as the previous benchmark was discontinued December 2018. Benchmark returns are not covered by the report of the independent verifiers. The inception date of the composite is August 2017. The composite was created in August 2017. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. The firm's list of composite descriptions, list of broad distribution pooled fund and the list of limited distribution pooled funds descriptions are available upon request.

The model management fee used for the net returns in this table is 1.30% for all periods presented. The standard Institutional management fee schedule currently in effect is as follows: 0.70% for the first \$25 million; 0.55% on the next \$25 million; 0.45% on the next \$50 million; 0.35% on the balance. The maximum Wealth Advisory Services Fee in effect is 1.30% for all assets, which breaks out as follows: 1.00% for the first \$3 million; 0.80% on the next \$2 million; 0.70% on the next \$5

million; 0.60% on the balance; with an additional 0.30% for any assets invested in separately managed accounts strategies. The standard investment advisory fee schedule currently in effect for clients not engaging in Wealth Advisory Services is 1.00%. Actual management fees charged may vary depending on applicable fee schedules and portfolio size, among other things. Additional information may be found in Part 2A of Form ADV, which is available on request. The performance information is supplied for reference. Past performance is no guarantee of future results. Results will vary among accounts. The U.S. dollar is the currency used to express performance. Returns are presented net of transaction fees and include the reinvestment of all income. Gross returns will be reduced by investment management fees and other expenses that may be incurred in the management of the account. Model net returns have been calculated by deducting 1/12th of the highest tier of the standard management fee schedule in effect for the respective period from the gross composite returns on a monthly basis.

Internal dispersion is calculated using the assetweighted standard deviation of annual gross returns for accounts in the composite for the entire year. For those years when less than five accounts were included for the full year, no dispersion measure is presented. The threeyear annualized ex-post standard deviation, which measures the variability of the composite (using gross returns) and the benchmark for the 36-month period, is not presented for periods prior to 2020 because 36 monthly composite returns are not available.

#### GLOSSARY

Standard Deviation: Measures variability of returns around the average return for an investment portfolio. Higher standard deviation suggests greater risk. Alpha: A risk-adjusted measure of an investment's excess return relative to a benchmark. Beta: A quantitative measure of the volatility, or systematic risk, of a security or a portfolio in comparison to the market as a whole. Sharpe Ratio: A risk-adjusted measure calculated using standard deviation and excess return to determine reward per unit of risk. R2: A measure that represents the percentage of a fund or security's movements that can be explained by movements in a benchmark index.

#### INDEX DEFINITION

The MSCI® World High Dividend Yield Index (net) is based on the MSCI World Index, its parent index, and includes large and mid cap stocks across 23 Developed Markets (DM) countries. The index is designed to reflect the performance of equities in the parent index (excluding REITs) with higher dividend income and quality characteristics than average dividend yields that are both sustainable and persistent. The index also applies quality screens and reviews 12-month past performance to omit stocks with potentially deteriorating fundamentals that could force them to cut or reduce dividends. The index is calculated on a total return basis with net dividends reinvested. The index is unmanaged, its returns do not reflect any fees, expenses, or sales charges, and is not available for direct investment.